









The intersection of art, entertainment, culture, opinion and mad genius





















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#### who we are

Sophisticated, stylish, urbane and upscale, yet unpretentious. These words define ICON and the people who read it. ICON is the only regional magazine that is dedicated to fine and performing arts, music, theater and film reviews, essays and opinion pieces, unsurpassed interviews and features. Above all others, ICON's content excites, informs and entertains readers. It crackles with an energy you won't find anywhere else but here.

# our image and yours

The publications in which you choose to advertise establish a perception: they reflect who you are and how you think of your business, and that determines whether or not readers will perceive an affiliation with you. Affiliation counts. When you're affiliated with a certain club, school or circle of friends, your image becomes linked with theirs. So it is with the publication in which you advertise.

# who reads ICON and why should you care?

What's most important is who reads the publication. You may get the most readers from an inner-city newspaper, but if those readers are not your customers—or prospective customers—or if they're turned off by pages and pages of porn and escort ads, neo-Nazi rock bands or gratuitous foul language and bad writing, you'll be throwing your money away. Besides, you probably don't want your business image and their image to be linked in the readers' minds. You want to draw a strong afilliation between the perceived quality of the publication and the perceived quality of your business. Don't you?

Since 1992, ICON has been the source that savvy, affluent, educated, culturally engaged men and women age 25-54 use to get the most out of life, to see what to buy, what's playing and where to dine out. ICON has built a large, loyal and responsive readership of men and women who have discretionary income and enthusiastically pursue cultural events, entertainment and lifestyle pleasures.

Ford advertises their SUVs in Yachting magazine. Tiffany advertises in The New York Times. Why? They want the reader.

## where does it circulate?

ICON saturates the culturally-rich corridor of Center City Philadelphia, Main Line, Bucks County, Lehigh Valley and Lambertville, New Jersey, with more than 30,000 copies delivered monthly to over 800 retail and professional locations, plus outdoor newspaper boxes in high-traffic areas. Five-county coverage, plus the city of Philadelphia and the Main Line, with one ad buy: Bucks, Lehigh, Northampton and Philadelphia in Pennsylvania, and Hunterdon in New Jersey. The current issue of ICON is also always online at www.icondv.com. All ads in ICON online are linked and open in a separate window to the advertisers' homepage.

#### love at first read

If you, a business owner, look forward to reading ICON, you can be assured that your new and returning customers do, too. You are more likely to advertise in a publication that you respect and like to read, because you know that people just like you are reading and enjoying the same thing.

# value for your money

ICON's value lies in its large readership (75,000 monthly) of pre-qualified people between the ages of 25 and 54, its large circulation area, its reputation as an admired and respected publication whose readers demand—and receive—the highest literary standards month after month, and its long shelf life.

For advertising information, call (215) 862-9558 or go to www.ICONdv.com.

P.O. Box 120 • New Hope, PA 18938 • Voice 800.354.8776 • Fax 215.862.9845 • www.icondv.com

# A match made in beaven

# Affluent, sophisticated, intelligent readers\*:

Age: 25 - 54

Men: 45% | Women: 55%

Professional: 85%

Household Income: \$200,000

Married: 69% College: 89%

Readership: 75,000 monthly

# And ICON's superior content:

















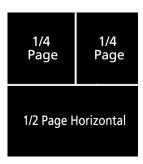






<sup>\*</sup> Independent Third Party Media Survey



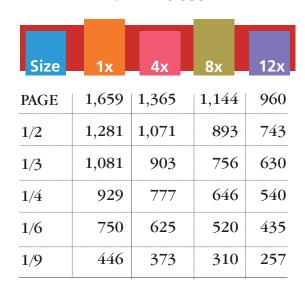


1/6 Vertical	1/6 Vertical	1/3
1/6 Vertical	1/6 Vertical	Vertical

1/9	1/9	1/9		
Page	Page	Page		
1/9	1/9	1/9		
Page	Page	Page		
1/3 Page Wide				

1/4 Page	1/2 Page
1/4 Page	Vertical

# 2014 rates



## Ad Specifications

Full page non-bleed	9 1/2" wide x 10 5/8" high
1/2 page vertical	4 5/8" wide x 10 5/8" high
1/2 page horizontal	9 1/2" wide x 5 1/4" high
1/3 page vertical	3" wide x 10 5/8" high
1/3 page square	6 1/4" wide x 5 1/4" high
1/3 page wide	9 1/2" wide x 3 3/8" high
1/4 page	4 5/8" wide x 5 1/4" high
1/6 page vertical	3" wide x 5 1/4" high
1/8 page (restaurants only)	2 1/4" wide x 5 1/4" high
1/9 page	3" wide x 3 3/8" high

AGENDA \$100 p/mo. 75 words (Free for advertisers)

# BLEED SPECIFICATIONS

Full page bleed	11 1/2" wide x 13" high
Trim size	10 1/2" wide x 12" high

**DEADLINES**: Space,10th of month.

Materials,15th of month

Rate includes two proofs at no charge. Additional proofs: \$25 each.

#### **IMPORTANT:**

ICON will make every effort to ensure good color reproduction. However, because of the nature of newsprint and the printing process, we cannot guarantee exact color reproduction or registration. ICON will not make an adjustment to the price of an ad unless the product is obscured or advertiser's contact information is illegible. Please read our specs for best quality reproduction.

Black text must be 100% black regardless of background. Black background with text must be 100% black, not rich black. Type size on any color background should not be smaller than 10 point. Publisher shall not be held responsible for registration problems caused by type size under 10 point, 4-color text on white or 4-color background or any color text on rich black background.



# Philadelphia delivery locations

3rd Street Gallery on 2nd Street

4 Penn Cente

12th Street Gym

22nd & Arch condos

220 W. Rittenhouse

825 No. 29th Street

1820 Rittenhouse condos

1830 Rittenhouse

1900 Rittenhouse condos

2100 Parkway

2130 Arch Street

Academy House

Alexander Inn

Allied Advertising

Ame Pastore Spa Aniou Restaurant

Anthropologie

Antiques, Etc

Arbol Cafe

Arcadia Boutique

Arden Theatre

Art Around Gallery

Art Institute

Art Jazz Gallery

Arthur Ross Gallery

Artist & Craftsman Supply

Artist House Gallery

Arts Tower Condos Atria Senior Living

Au Bon Pain-30th St. Station

Au Bon Pain-Dietrich Hall

Au Bon Pain-Jon Huntsman Bldg

Au Bon Pain-U of P Medical Ctr

A-X-D Gallery Baily Building

Bar Ferdinand

Belgravia Building

The Bellevue

Bellevue Bldg Food Court

Blick Art Materials

The Book Trader

Box-12th & Walnut

Box-12th & Chestnut

Box-13th & Walnut

Box-13th & Chestnut

Box-15th & Chestnut

Box-15th & Walnut Box-16th & Chestnut

Box-16th & Walnut

Box-17th & Walnut

Box-17th & Chestnut

Box-18th & Walnut

Box-2nd & Chestnut

Box-3rd & Market Box-Broad & Locust

Box-Broad & Spruce

Box 18th & Sansom

Box-Broad & Pine NW

Box-Broad & Locust SW

Brew Ha Ha

Bucks County Coffee-40th St. Bucks County Coffee-Sansom St.

Cacia's Bakery & Cafe

Cafe Ole

The Carlyle Apts Chestnut Lofts

The Chic Petique

The Chocolate Works

City Fitness

The Clay Studio

Closet Fever

Coldwell Banker-Fairmount Ave Comfort Inn-Penns Landing

Constitution Building

Cosmopolitan condos

Crowne Plaza

Devan Theatre Dinardo's

DaVinci Dockside condos

The Dorchester

Double Shots Espresso Dreemz Restaurant

Honey's Sit 'n Eat Hopkinson House Hyatt at Penns Landing Independence Blue Cross

Independence Library Independence Place The Inn at Penn

ICA

Iron Works Fitness-2nd Street

Jav's Deli

JFK Community Health Ctr Kaplan's Gold Medal Bakery Karma Restaurant

Park Town Apts Parker Spruce Hotel Pearl Arts & Crafts Pentimenti Gallery

U Penn Campus barber shop Penn Center House

Pennsylvania Hospital

Pennsylvania House Philadelphia Central Library

Philadelphia City Institute

Philadelphia Clef Club

Philadelphia Stock Exchange

Pier 3



is all over Center City Philadelphia.

Drexel Goodwin College Drexel U. Library East End Salon Edge Gallery Esther Klein Art Gallery Fan Gallery Farm Journal Building Farm Journal Bldg-Penn Hosp. First Floor Coffee-2005 Market First Floor Coffee-1835 Market Fish & Co. Restaurant Fleisher's Art Memorial Framers Workroom The Franklin Building Fusion Gvm & Cafe The Galleries at Moore Giovanni's Room The Grill at the Ritz Hahneman Hospital lobby Hahneman Hosp. Directors Health Center Building Hilton Garden Inn

Historic Landmarks for Living:

Lofts at Logan View

The Metropolitan

The Touraine

Trinity Row

Waterfront I

Waterfront II

Holiday Inn Express

Kings Court Living & Learning Kisso Sushi La Columbe Coffee Last Drop Cafe Left Bank Apartments Levlane Advertising Liberties Bar & Restaurant The Lofts-1835 Arch Logan Four Advertising London Grill M Room Magee Rehabilitation Medical Arts Bldg-Walnut St Medical Tower-17th St Metropolitan Apts/Condos Mizu Sushi More Than Just Ice Cream Morris House Hotel Mugshots Muse Gallery Museum Towers The National at Old City Near & Far Furniture & Art Newman Galleries Painted Bride Art Center Palm Tree Market Paradigm

Park Plaza Gym

Khymer Gallery

PIT-Curtis Center The Plastic Club Please Touch Museum The Plough & Stars Presbyterian Old City Apts Presidential Apts Projects Gallery Prudential Fox & Roche PSC Hamilton Reading Terminal Rittenhouse Claridge Rittenhouse Savoy Ritz 5 Ritz at the Bourse Ritz East River Lofts Rodger LaPelle Gallery Rose's Deli Rustica Salad Works Sansom Cinema Sande Webster Gallery Sansom Place East Sansom Place West Sassafras Market Savory on Spruce Sheraton Society Hill Show of Hands Gallery

Siaani Salon

Pier 5

Sidney Hillman Apts Silicon Fine Art Gallery Society Hill Bar & Restaurant Sofitel Sotheby's Real Estate Sovereign Building Sov Cafe Spa East Spruce Hall-U of Arts St James Associates St Joseph Fitness Standard Tap Stan's Deli The Sterling Suburban Station Swanky Bubbles Restaurant Sweat Gym-Walnut Sweat Gym-Arch Temple Hospital Temple Law School Temple Medical School Temple Skin Care Temple Student Center Temple School Podiatric Medicine Temple-Annenberg Hall Temple-Carnell Hall Temple U Services Thomas Jefferson E.R. Thomas Jefferson Surgical Ctr Thomas Jefferson Parking Tierney Communications Tower Investments Tuscany Apts Tuscany Cafe-Rittenhouse Twenty-Two Gallery U of Penn A-Wing U of Penn School Dentistry Levy U of Penn Sch. Dentistry Shatner U Penn Duhring Wing Union League University City Housing Co U of Sciences Library University City Arts League U of Penn Hospital University of the Arts University Square Apts Ven & Vaida Gallery Vesper Club Vivant Art Gallery Walnut Street W Library Walnut Towers The Westbury Apts Wexler Art Gallery Wireworks Woodmere Art Gallery World Cafe Live Zorbas

# ON suburban delivery locations

#### **PENNSYLVANIA**

#### ARDMORE

Ardmore Library Admore Station Cafe Buckman Ski Shop Coco Blu Salon Lower Merion Library Assoc. Main Line Branch YMCA Merion Art Repro Center Merritt Young Gallery Philadelphia Sports Club Plaza 16 Suncatcher Tans Wynnewood Bowling Lanes

#### BALA CYNWYD

Bala Gym Phila. Inst. Cosmetic Surgery Riverside Aquatic Fitness Harmelin Media

#### BRYN MAWR

Bryn Mawr College Bryn Mawr Hospital Bryn Mawr Terrace Bryn Mawr Train Station Harcum College Hot House Cafe Ludington Library Platoon Fitness Priscilla Bohlen Prudential Fox & Roach Remax Sandy DiMaio Antiques

#### HAVERFORD

Elizabeth Maur Boutique Haverford College/Whitehead Muhlenberg College La Petite Femme Linda Golden Long & Foster Main Line Art Center Modern Antiques Patricia Adams Gifts Trident Mortgage

#### RADNOR

Radnor Train Station

#### ROSEMONT

Body Precision Studio Fox & Roach Trident Rosemont College/Lawr, Hall Vertex Fitness

#### VILLANOVA

Gym Source Villanove U. Connelly Center

#### WAYNE

Ame Pastore Spa Anthropologie Coffee and Cream Cafe Color Me Mine Gryphone Cafe Radnor Library Salon D'Artiste Station Cafe The Great Frame Up Toppers Salon Wayne Hotel

#### WYNNEWOOD

Lankenau Hospital Main Line Person Image Sam's Grill

#### CARBON COUNTY

#### JIM THORPE

Bear Appetite Dakota Ridge Gallery The Inn at Jim Thorpe Jim Thorpe Visitors Looking Glass Coffee Shop Mauch Chunk Opera House The Parsonage Spiritual Journey Strange Brew Victorian Ann B&B

#### LEHIGH COUNTY

#### ALLENTOWN

Allentown Art Museum Allentown Brew Works Allentown Public Library Allentown Public Library So. Aurora Spa Baum School of Art Blick Art Carl Bieber Tourways Cedar Crest Art Dept. Cedar Crest Art Gallery Civic Theatre of Allentown Comfort Suites Hava Iava Holiday Inn Express Howard Johnson's Irresistible Things Jewish Community Center King George Inn LV Chamber of Commerce Mama's Best Eatery Muhlenberg College Ctr. Rooster's Coffee Starbucks Symphony Hall Wingate Inn

#### **EMMAUS**

Antique Gallery Artisans Salon & Day Spa Bach Frame Shop Balasia Basket Gypsy CP Signs Contemporary Cafe/Deli Cottage Deborah's Interiors Emmaus Bakery Emmaus Main St. Program Emmaus Public Library Emmaus Toy Store House Splendid Janet's Stained Glass Studio Iobst Travel Service Lee Gibbons Miracle Ear Out of Our Hands Perk on Main Salon Hollywood South Mountain Cycle Stonewood Interiors Sweet Memories

# MACUNGIE

Starbucks

#### NORTHAMPTON COUNTY

#### BETHLEHEM

A Corner in Time Abode Ambré Studio American Hairlines American Male Apollo Grill Bach Choir Banana Factory Bethlehem Brew Works Bethlehem Comfort Suites Bethlehem Public Library Blue Sky Café Bolete Book Loft/The Caffeine Café Bridge Works Irish Pub Casa Mia Church Street Antiques Confetti Café Dancing Designs

Cleo's Déja Brew Coffeehouse Donegal Square Edge Restaurant Fox Optical Glen Anthony

Greater LV Chamber of Com. Godfrey Daniels Goosev Gander Restaurant Home & Planet Hotel Bethlehem Inspired by You Java's Brewery Johnny's Bagels & Deli Jumbar's

Junipar's Cafe La Petite Provence L.V. Convention/Visitor's Ctr. Marla Duran Design Mary Beth Baran Gallery Monsoon Art Gallery Moravian Book Store Moravian College Art Dept. Moravian Coll. Music Dept. Moravian Coll. Payne Gallery New Street Book Shop PBS Channel 39 Popmart Sands Tan

Secret Garden Gift Shoppe Snow Goose Gallery Southampton Fish & Chips Spa Soleil Starfish Brassserie Star-Lite Stained Glass Tallarico's Chocolates The Cup at Lehigh Univ. Time Zones Touchstone Theatre Tov Magic

WDIY FM Public Radio/NPR Wired Gallery & Frame Wise Bean Wisecrackers Yaralov Gallery Zoellner @Lehigh University

#### CENTER VALLEY DeSales University

EASTON

3rd Street Alliance 3rd Street Salon 42 North 2nd Street Salon

Easton Area Public Library Easton Coffee Exchange Easton Main Street Easton Yoga Ecletic Soul Boutique Fresh Salon Greater LVCC Hair 48 Iack & Iill Art Studio Mary Meuser Memorial Library Mercantile Home Michael Perry Salon Panache Hair Designers Quadrant Bookmart/Cafe Salon 21 Santuary Hair Salon Sette Luna State Theatre The Cosmic Cup

#### **BUCKS COUNTY**

#### BUCKINGHAM

The Strand

W Graphics

Williams Center

Barley Sheaf Farm B&B Buckingham Deli **Buckingham Springs** Candlewyck Deli Grand Salon Spa Union National Bank Whitman's Pharmacy

# CARVERSVILLE

Carversville General Store

#### DOYLESTOWN

BI Maxwells BOX-Train Station BOX-Doylestown Hospital BOX-State Street Central Bucks Chamber Superfresh Cornerstone Fitnes Doylestown Bookshop Frame Factory Kardon Gallery Matossian Eye Associates Mercer Museum Michener Museum Mixed Media Music & Art Center Yogaphoria Patricia Hutton Gallery Zoubi PNC Bank Premier Bank Siren Records Third Federal Savings Bank Third Federal Savings Bank Timmons Art Gallery Trac Records

## Wachovia Bank

Westwyk Condominium

Golden Pheasant Inn

Back to the '50s Diner

Complex

**ERWINNA** 

FURLONG

Artefact

LAHASKA

Comfortable

Artisan's Gallery

House of Coffee

Waterfall Cafe

### **NEW JERSEY**

#### CLINTON

Hunterdon Art Museum

#### Knobs and Knockers Porterhouse Restaurant Market Roost

Skin & Tonic Spa The English Shop Upstairs Gallery Village Artworks

#### NEW HOPE

Welcome Center

A Mano Gallery Addison Wolfe Real Estate Bowman's Tavern Bucks Gallery Cordials B&B Del Ray True Value Hardware Eagle Diner Farlev's First Federal Savings & Loan First National Bank & Trust

Four Season Mall Fred Eisen Leather Gallery Piquel Giant Hair Cuttery

Havana Heart of the home Hetu Jamie Hollander John & Peters Karla's Restaurant Logan Inn ME Salon

Martine's Restaurant Michelle Matthews N.T. Callaway R.E. New Hope Counseling Ctr New Hope Free Library New Hope Manor New Hope Visitors Ctr. New Hope Winery Nurture Spa

Pod Shop Florists Rices Market Stanley Cleaners The Landing The Lexington House B&B The Mansion Inn The Organic Coffee Bar Travis Gallery Triumph Brewery Univest Bank Wedgwood Inn B&B

#### PENN'S PURCHASE Café Galleria

#### POINT PLEASANT

Pt. Pleasant General Store

### OUAKERTOWN

Antiques at 200 East

### WARRINGTON

Cafe Beanery

Hetzel's Gallery & Framing

#### FLEMINGTON

Michelle Vanselous Salon

#### FRENCHTOWN

Alchemy Clothing Book Garden Bridge Café Cathy Smith Coldwell Banker Designs for Tranquility Eat Cake Frenchtown Café Frenchtown Wine Shop Love of Art Modern Love National Hotel Pardon My French Race Street Café Sasha & Garbo Schmidtberger Fine Art Thistle

#### LAMBERTVILLE

A Mano Alba Antiques on Union Anton's at the Swan B. Adorned Bear Apothecary Blue Raccoon BOX @Lambertville Station BOX @Bridge & N. Union Bucks Expresso DeAnna's Restaurant Del Ray Dry Cleaners Ennis's Deli Gio Salon Glenn Harren Inn at Lambertville Station

Inn of The Hawk Jim's of Lambertville Lambertville House Lambertville Station Lilly's Pasha Rugs People's Store Peter Wallace Antiques

Riverside Fine Art Rojo's Roastery Swan Bar Tomasello Winery Walker's Wine & Spirits Welsh's Liqour Store York St. House B&B

# STOCKTON

Bridge Street Café Colligan's Stockton Inn Cravings Phillips Fine Wines Prallsville Mills The Art Colony

# advertising schedule

(Company name)	
to place $\_\_\_$ ads in ICON in the issues $c$	:hecked below.
2014	2015
_ Jan April _ July _ Oct.	_ Jan April _ July _ Oct.
_ Feb May _ Aug Nov.	_ Feb May _ Aug Nov.
_ Mar June _ Sept Dec.	_ Mar June _ Sept Dec.
TERMS & CONDITIONS	
1. If Advertiser cancels agreement he/she will forfeit the earned rate and will be	BILLING INFORMATION AND ACCEPTANCE
re-billed for the difference between the earned and unearned rate.	PLEASE PRINT CLEARLY
2. Prime Time Publishing Co., Inc. reserves the right to reject any advertising for	Company
any reason. Coupons or coupon-like ads are not acceptable.	Billing Address
3. Prime Time Publishing Co., Inc. shall not be held responsible for any error in an advertisement beyond the cost of the space in which the error occurred.	City State Zip
4. Advertising is billed net. Advertising may be paid by credit card or immedi-	Phone
ately upon receipt of proof of advertising. Prime Time may cancel any advertis-	
ing not paid promptly. If advertising is not paid within 30 days of invoice, Prime Time will automatically bill customer's credit card. Prime Time reserves the right	Fax
to charge 2% per month on any unpaid balance.	E-mail
5. If Advertiser defaults in payment, Advertiser shall be responsible for our collection costs, including but not limited to reasonable attorney's fees, court costs	Signature
and interest at the maximum rate allowed under the law.	Print Name
6. The Advertiser assumes full responsibility and liability for any ad that makes false claims, contains false or misleading information, or is plagiarized.	Date
7. Advertiser owns the space for which he/she has contracted. We will make every effort to contact Advertiser prior to deadline for ad changes. It is the advertiser's responsibility, however, to ensure that Icon is notified prior to deadline	☐ MasterCard ☐ VISA
of changes. In the event that Icon cannot confirm changes, or Advertiser is un- responsive, Icon will use the most recent ad and Advertiser agrees to pay for	Acct. #
said ad.	Expiration
8. We make every effort to produce an ad to our customer's satisfaction. A PDF	

the printing process. (See specs.)

proof will be emailed upon request and is subject to the advertiser's approval. A second proof may be requested with creative changes. Subsequent creative changes are billed at \$10 per proof. Prime Time Publishing Co., Inc is not responsible for color inconsistencies or imperfect registration which may occur in



Code \_\_\_\_\_